

DR HARRY ALDER

Author of the bestselling *The Right Brain Manager*
and *NLP: The New Art & Science of Getting What You Want*

NLP **for** **Managers**

**HOW TO ACHIEVE
EXCELLENCE AT WORK**

Personal Effectiveness

Communicating for Results

Goal Setting

Creative Problem Solving

Nlp For Managers How To Achieve Excellence At Work

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Whitaker's Books in Print ,1998

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Leading Your Team Andrew Leigh,Michael Maynard,1995 A survival kit for all leaders facing the challenge of a new or difficult team

NLP Solutions Sue Knight,1999

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Organising and Managing Work Tony J. Watson,2001 The author of Management Organisation and Employment Strategy presents a text on organising and managing work It covers human resource management business objectives and strategy

NLP at Work Sue Knight,2010-11-26 This major new edition of Sue Knight s bestselling book NLP at Work has been extensively revised and updated with an emphasis on the heart of NLP becoming a model of excellence In addition to a new slant to every chapter there are three new chapters on the key things that make the biggest difference for the greatest results Humour enabling you to stand back and see things from a different perspective Clean questions minimising yourself to find out the essence of the other person Time understanding how what you get in life is influenced by your relationship to time past present and future NLP at Work has sold over 100 000 copies and is one of the most popular books ever published on the practical skills of NLP and how it can be applied in business It transformed NLP from a peripheral art into an accessible practical concept with relevant applications in the areas of influence communication negotiation teamwork and coaching Clear readable and jargon free this book will help you get to the essence of what makes you and your business excellent and unique

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