

Seven Success Secrets of Hypnotism Practice

Many misconceptions about success persist in this work and hopefully I can help you clear your mind so that you might maximize your effectiveness.

The first prerequisite for success is a four letter word: "W.O.R.K." But hard work alone is not enough if you work without knowledge or without an awareness of what your efforts are producing. Everyone here is obviously willing and interested in doing the work and no one here believes that if you pray or chant enough affirmations that bags of money will fall from the sky in front of you.

#1 MAKING THE APPOINTMENT

The first session begins with the telephone call. All of you are educated enough not to use terms such as "patient" or "cure" or "treatment". We don't have any patients and we don't treat anyone. We are a hypnotism center - I am speaking to those of you who are not licensed in the healing arts. This is a hypnotism center and we give self-hypnosis, group and private hypnosis sessions. We use hypnosis as an educational process to help clients deal with certain goals, problems and motivations.

In the early part of my career, I did almost all of the phone answering. If you are beginning your career and you feel that you are too important to answer your phone and

you let the office helper do it, you are losing business. Your office helper does not understand the nature of your work, even if it is someone close to you. You are the only one who fully understands what you do and your methods of operation. You should take as many phone calls as you possibly can. There will come a time when you will be too busy to answer the phone and you may have to let someone else answer for you.

Your main concern is to turn the inquiry into an appointment for the first session.

When they ask, "Can hypnosis help me with my problem?" I reply, "The first step is for you to come in for a session and in that time I will test you to determine your level of response. I will discuss your problems and goals and at the end of that time I will tell you if hypnosis is indicated for you, how long it will take and what the cost of the program will be."

2 THE INTAKE INTERVIEW

Once the client arrives I spend the first fifteen minutes allowing them to present their problem and completing the intake form. Then I say to them, "How can I help you today?" and they begin to tell me their problem.

If you learn the art of intense listening, you are likely to discover the problem in the first five minutes. During the intake interview I interact, I communicate, I ask questions, I clarify and I feed back. When

Secrets Of Protection Against Hypnotism

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Secrets Of Protection Against Hypnotism:

Secrets Of Protection Against Hypnotism Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the ability of words has are more evident than ever. They have the capability to inspire, provoke, and ignite change. Such could be the essence of the book **Secrets Of Protection Against Hypnotism**, a literary masterpiece that delves deep in to the significance of words and their affect our lives. Written by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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