

Strategies to generate leads using PPC

This slide outlines effective strategies for generating leads using PPC, empowering managers with actionable techniques to maximize lead generation potential. Key strategies include keyword targeting, headlines, call to action buttons, and extensions.

01

Approach



Keyword targeting



Headlines



Call to action button



Incorporate extensions

02

Application

- Target industry-specific keywords for better lead generation.
- Use ad extensions and remarketing for improved PPC performance.
- Add text here

- Craft compelling headlines with targeted keywords for grabbing the attention.
- Highlight unique selling points to differentiate from competitors' ads.
- Add text here

- Utilize effective calls to action for increased lead generation.
- Test and optimize different calls to action for optimal results.
- Add text here

- Utilize ad extensions to provide additional information and capture leads.
- Use form-based ad extensions for lead capture and streamlined conversions.
- Add text here

03

Benefit

Maximize ROI through data analysis and optimization techniques

Increase visibility attract potential customers

Engage potential leads by providing clear CTA buttons

Ad extensions improve user experience

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Terry C. Jones



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