

STARTING AN AI CONSULTING BUSINESS



1

2

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Tom Redington



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chance to get in while others are still watching from the sidelines **How to Start an AI Business** Meir Liraz, 2026-01-27

Are you ready to turn the AI revolution into your personal business opportunity without needing a PhD in tech or coding skills? How to Start an AI Business: From Idea to Profitable Business is your step-by-step guide to creating an AI-powered business that actually makes money, solves real problems, and scales without burning you out. Inside, you'll discover how to go from zero to your first paying clients while leveraging AI to do the heavy lifting. This isn't theory or hype; this is a practical, hands-on roadmap packed with exercises, real-world examples, and AI prompts you can use today. You'll learn to identify opportunities that people are already paying to solve, craft offers they actually want, and build a business model that fits your skills, time, and risk tolerance. Imagine building a business where AI accelerates your results, automates repetitive work, and creates leverage so you can focus on growth instead of getting stuck in the grind. Whether your goal is a full-time income, a scalable side hustle, or an AI-powered consulting business, this book gives you the blueprint to turn your ideas into revenue. You'll also learn to market your offer effectively, close clients confidently, and set up systems to deliver consistent results all without feeling overwhelmed by technology. Here's what you'll gain by reading this book:

- Spot profitable AI business ideas in your industry, even if you're not technical.
- Choose the right AI business model that aligns with your goals, time, and risk tolerance.
- Define your ideal customer so you stop selling to everyone and start attracting high-intent clients.
- Craft offers people actually want by translating AI features into real-world outcomes.
- Build a lean, flexible business plan with financial projections and growth assumptions.
- Set up AI-powered workflows and systems that save you time and scale easily.
- Price your services for profit while avoiding common underpricing traps.
- Create a marketing plan that works without endless trial and error.
- Close clients confidently using AI for proposals, follow-ups, and sales scripts.
- Deliver results and retain clients with simple, scalable AI processes.
- Scale and grow your business with automation, delegation, and smart expansion strategies.

Packed with exercises, prompts, and actionable steps, this book takes the guesswork out of starting an AI business. You'll not only understand what an AI business is; you'll have the tools to launch one that's profitable, sustainable, and ready to grow. Stop watching the AI revolution from the sidelines. Start building your AI business today and finally turn ideas into income faster and smarter than you ever thought possible.

About the Author: My name is Meir Liraz, and I'm the author of this book, combining decades of real-world experience with today's smartest tools. For over 30 years, I've built businesses guided by entrepreneurs and explored nearly every corner of the small business world. Along the way, I've learned what works, what doesn't, and how to help others succeed faster. My goal is simple: to make entrepreneurship clearer, smarter, and more accessible for everyday folks. As far as entrepreneurship goes, I've been there, done that, and now I'm here to share what really works.

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Table of Contents Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917

1. Understanding the eBook Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - The Rise of Digital Reading Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Advantages of eBooks Over Traditional Books
2. Identifying Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - User-Friendly Interface
4. Exploring eBook Recommendations from Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Personalized Recommendations
 - Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917 User Reviews and Ratings
 - Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917 and Bestseller Lists
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- 6. Navigating Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917 eBook Formats
 - ePub, PDF, MOBI, and More
 - Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917 Compatibility with Devices
 - Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917 Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Highlighting and Note-Taking Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Interactive Elements Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
- 8. Staying Engaged with Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
- 9. Balancing eBooks and Physical Books Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Setting Reading Goals Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917

- Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Fact-Checking eBook Content of Without Experience How To Start AI Consulting Business Step By Step BATCH55 1917
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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