

REAL ESTATE LISTING MAGIC

by Gael Himmah

LISTING MAGIC is the most famous book in real estate. Since its publication, it has become the standard text on listing residential real estate. Most successful salesmen and brokers began their careers with **LISTING MAGIC** as their guide. It truly is — **THE LISTING BIBLE.**

REVISED 1980

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Gael Himmah is the most widely known Realtor in the country. His books sell more copies than all other real estate books combined!

A California Realtor, graduate of the University of California, holder of a doctorate in business administration, 24 years in real estate, Mr. Himmah specializes in residential listing and selling.

Always in demand as a speaker, he conducts listing/selling seminars throughout the country to standing-room-only audiences.



Real Estate Listing Magic

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Real Estate Listing Magic:

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