

# Put your money where your morals are: The importance of loss vs. gain in the moral domain

Justin T. Aoki & Dominic J. Packer

Lehigh University

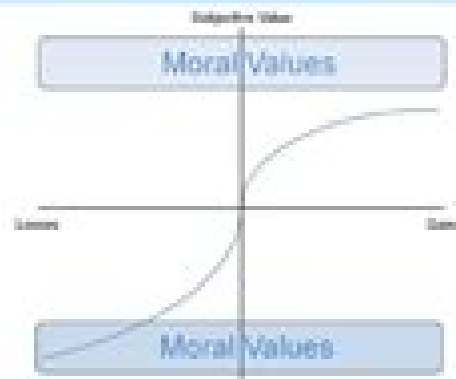
Contact: [ja233@lehigh.edu](mailto:ja233@lehigh.edu); [dj233@lehigh.edu](mailto:dj233@lehigh.edu)

## INTRO

- The moral domain is often described as unique and incommensurate with the non-moral domain. (Singer & Regan, 1980; Regan & Chertoff, 1988; Kohl, 1991; Kohl, 1993; Kohlman, 1998)
- In particular, moral beliefs and values are often ascribed an imperative or "sacred" status, such that they operate beyond the reaches of non-moral influences (David & Gervais, 1987; Singer, 1994; Miller & Sproul, 2007; Ross & Ross, 1999; Tversky & Kahneman, 1988; Ross, 1999)
- However, most research has focused solely on the (lack of) influence of gains/benefits on moral attitudes and has not directly examined possible effects of losses/costs.
- There is reason to suspect that costs may operate differently than benefits. In particular, costs are known to exert stronger effects than gains in decision-making broadly (Kahneman, Tversky, & Amos, 1982; Tversky & Kahneman, 1981; Tversky & Kahneman, 1984; Higgins, 1987; Tversky & Kahneman, 1991)

## MAIN QUESTION & HYPOTHESES

- How do costs compare to benefits in terms of influencing (or failing to) moral judgments and behaviors?
- Losses/costs were hypothesized to exert a stronger influence against moral attitudes and judgments than gains/benefits.
- In particular, we expected that what appears to be sacred values in the face of gains might not be sacred to losses.



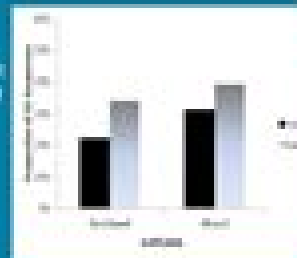
## STUDY 1

- 202 participants recruited online from M-Turk
- Frame Condition: Loss vs. Gain
- PROCEDURE**
  - Pt rated how much they would have to be paid vs. how taken away (between-subjects) before they would commit a series of potential moral violations (never before publicly, Graham, 2008, 2009)
  - "We're going to reward you with \$100 if you would never do it, regardless of how much money it would [gain/lose]"
- RESULTS**
  - Significantly fewer \$/s when framed as Loss vs. Gain ( $p < .000$ )
    - Mean \$/s for Loss = 1.54 (\$1.77) out of a total possible of 20
    - Mean \$/s for Gain = 8.89 (\$1.20)

## STUDY 2 (ruling out social concerns)

- 202 participants recruited online from M-Turk
- 2 (Frame Condition: Loss vs. Gain) x 2 (Justification: Possible vs. Not possible)
- PROCEDURE**
  - Same as Study 1, with the addition of whether or not Pt could use the loss or gain of money to justify choices to others.
- RESULTS**
  - Significantly fewer \$/s when framed as Loss vs. Gain ( $p < .000$ )
    - Mean \$/s for Loss = 3.38 (\$1.43)
    - Mean \$/s for Gain = 8.17 (\$1.20)

- No 2-way interaction between Frame and Justification,  $F(1, 198) = 0.26, p = .61$ , indicating that the anticipated reactions of others is not driving the effect



## STUDY 3 (judging others)

- 202 participants recruited online from M-Turk
- Frame Condition: Loss vs. Gain
- PROCEDURE**
  - Pt read about a factory owner who fired 20% of his employees to net \$150k. His actions were framed as either reducing costs vs. increasing profits. Then made moral judgments about the factory owner
- Moral judgment = how immoral vs. moral, disgusting vs. admirable, selfish vs. generous, etc. (9-point scale)
- RESULTS**
  - Pt judged factory owner to be less immoral in Loss vs. Gain ( $p = .02$ )
    - Mean moral judgment for Loss = 2.54 (1.76)
    - Mean moral judgment for Gain = 3.14 (1.96)

## CONCLUSIONS & FUTURE DIRECTIONS

- Losses appear to weigh against moral beliefs and values to a greater extent than gains
  - To make strong claims about impermissiveness or the relative strength of moral motivation, we need to start looking at costs
- This asymmetry extends to (hypothetical) decisions for oneself and moral judgments of others' transgressions
  - But also a property of our non-moral judgments and valuations, suggesting that the moral and secular domains may not be as distinct as the literature implies
- Thus, instead of focusing on HOW (and to what degree) the moral domain is different from the non-moral domain, maybe we need to focus on *WHEN* they are different



# Put Your Money Where Your Morals Are

**DJ Losen**



**Put Your Money Where Your Morals Are:**

## Unveiling the Magic of Words: A Review of "**Put Your Money Where Your Morals Are**"

In some sort of defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Put Your Money Where Your Morals Are**," a mesmerizing literary masterpiece penned by a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve into the book's central themes, examine its distinctive writing style, and assess its profound effect on the souls of its readers.

<https://staging.gilderlehrman.org/files/book-search/fetch.php/without%20experience%20how%20to%20create%20faceless%20youtube%20channel%20with%20ai%20for%20beginners%20batch29%20335.pdf>

### **Table of Contents Put Your Money Where Your Morals Are**

1. Understanding the eBook Put Your Money Where Your Morals Are
  - The Rise of Digital Reading Put Your Money Where Your Morals Are
  - Advantages of eBooks Over Traditional Books
2. Identifying Put Your Money Where Your Morals Are
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Put Your Money Where Your Morals Are
  - User-Friendly Interface
4. Exploring eBook Recommendations from Put Your Money Where Your Morals Are
  - Personalized Recommendations
  - Put Your Money Where Your Morals Are User Reviews and Ratings

- Put Your Money Where Your Morals Are and Bestseller Lists
- 5. Accessing Put Your Money Where Your Morals Are Free and Paid eBooks
  - Put Your Money Where Your Morals Are Public Domain eBooks
  - Put Your Money Where Your Morals Are eBook Subscription Services
  - Put Your Money Where Your Morals Are Budget-Friendly Options
- 6. Navigating Put Your Money Where Your Morals Are eBook Formats
  - ePub, PDF, MOBI, and More
  - Put Your Money Where Your Morals Are Compatibility with Devices
  - Put Your Money Where Your Morals Are Enhanced eBook Features
- 7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Put Your Money Where Your Morals Are
  - Highlighting and Note-Taking Put Your Money Where Your Morals Are
  - Interactive Elements Put Your Money Where Your Morals Are
- 8. Staying Engaged with Put Your Money Where Your Morals Are
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Put Your Money Where Your Morals Are
- 9. Balancing eBooks and Physical Books Put Your Money Where Your Morals Are
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Put Your Money Where Your Morals Are
- 10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
- 11. Cultivating a Reading Routine Put Your Money Where Your Morals Are
  - Setting Reading Goals Put Your Money Where Your Morals Are
  - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Put Your Money Where Your Morals Are
  - Fact-Checking eBook Content of Put Your Money Where Your Morals Are
  - Distinguishing Credible Sources

13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements
  - Interactive and Gamified eBooks

### **Put Your Money Where Your Morals Are Introduction**

In today's digital age, the availability of Put Your Money Where Your Morals Are books and manuals for download has revolutionized the way we access information. Gone are the days of physically flipping through pages and carrying heavy textbooks or manuals. With just a few clicks, we can now access a wealth of knowledge from the comfort of our own homes or on the go. This article will explore the advantages of Put Your Money Where Your Morals Are books and manuals for download, along with some popular platforms that offer these resources. One of the significant advantages of Put Your Money Where Your Morals Are books and manuals for download is the cost-saving aspect. Traditional books and manuals can be costly, especially if you need to purchase several of them for educational or professional purposes. By accessing Put Your Money Where Your Morals Are versions, you eliminate the need to spend money on physical copies. This not only saves you money but also reduces the environmental impact associated with book production and transportation. Furthermore, Put Your Money Where Your Morals Are books and manuals for download are incredibly convenient. With just a computer or smartphone and an internet connection, you can access a vast library of resources on any subject imaginable. Whether you're a student looking for textbooks, a professional seeking industry-specific manuals, or someone interested in self-improvement, these digital resources provide an efficient and accessible means of acquiring knowledge. Moreover, PDF books and manuals offer a range of benefits compared to other digital formats. PDF files are designed to retain their formatting regardless of the device used to open them. This ensures that the content appears exactly as intended by the author, with no loss of formatting or missing graphics. Additionally, PDF files can be easily annotated, bookmarked, and searched for specific terms, making them highly practical for studying or referencing. When it comes to accessing Put Your Money Where Your Morals Are books and manuals, several platforms offer an extensive collection of resources. One such platform is Project Gutenberg, a nonprofit organization that provides over 60,000 free eBooks. These books are primarily in the public domain, meaning they can be freely distributed and downloaded. Project Gutenberg offers a wide range of classic literature, making it an excellent resource for literature enthusiasts. Another popular platform for Put Your Money Where Your Morals Are books and manuals is Open Library. Open Library is an initiative of the Internet Archive, a non-profit organization dedicated to digitizing cultural

artifacts and making them accessible to the public. Open Library hosts millions of books, including both public domain works and contemporary titles. It also allows users to borrow digital copies of certain books for a limited period, similar to a library lending system. Additionally, many universities and educational institutions have their own digital libraries that provide free access to PDF books and manuals. These libraries often offer academic texts, research papers, and technical manuals, making them invaluable resources for students and researchers. Some notable examples include MIT OpenCourseWare, which offers free access to course materials from the Massachusetts Institute of Technology, and the Digital Public Library of America, which provides a vast collection of digitized books and historical documents. In conclusion, Put Your Money Where Your Morals Are books and manuals for download have transformed the way we access information. They provide a cost-effective and convenient means of acquiring knowledge, offering the ability to access a vast library of resources at our fingertips. With platforms like Project Gutenberg, Open Library, and various digital libraries offered by educational institutions, we have access to an ever-expanding collection of books and manuals. Whether for educational, professional, or personal purposes, these digital resources serve as valuable tools for continuous learning and self-improvement. So why not take advantage of the vast world of Put Your Money Where Your Morals Are books and manuals for download and embark on your journey of knowledge?

### **FAQs About Put Your Money Where Your Morals Are Books**

How do I know which eBook platform is the best for me? Finding the best eBook platform depends on your reading preferences and device compatibility. Research different platforms, read user reviews, and explore their features before making a choice. Are free eBooks of good quality? Yes, many reputable platforms offer high-quality free eBooks, including classics and public domain works. However, make sure to verify the source to ensure the eBook credibility. Can I read eBooks without an eReader? Absolutely! Most eBook platforms offer web-based readers or mobile apps that allow you to read eBooks on your computer, tablet, or smartphone. How do I avoid digital eye strain while reading eBooks? To prevent digital eye strain, take regular breaks, adjust the font size and background color, and ensure proper lighting while reading eBooks. What the advantage of interactive eBooks? Interactive eBooks incorporate multimedia elements, quizzes, and activities, enhancing the reader engagement and providing a more immersive learning experience. Put Your Money Where Your Morals Are is one of the best book in our library for free trial. We provide copy of Put Your Money Where Your Morals Are in digital format, so the resources that you find are reliable. There are also many Ebooks of related with Put Your Money Where Your Morals Are. Where to download Put Your Money Where Your Morals Are online for free? Are you looking for Put Your Money Where Your Morals Are PDF? This is definitely going to save you time and cash in something you should think about.

**Find Put Your Money Where Your Morals Are :**

**without experience how to create faceless YouTube channel with AI for beginners BATCH29-335**

proven strategy to automate business with AI for beginners BATCH29-1452

free way to use AI for TikTok growth in 2026 BATCH29-655

without experience how to automate customer service with AI with free tools BATCH29-75

**affordable way to use AI for Instagram marketing in 2026 BATCH29-978**

**low budget way to automate customer service with AI organically BATCH29-1289**

affordable way to create AI chatbot for business without paid ads BATCH29-1682

affordable way to launch AI agency step by step BATCH29-1689

step by step guide to start AI side hustle step by step BATCH29-920

proven strategy to optimize website content using AI for beginners BATCH29-1453

**affordable way to use AI for Instagram marketing with free tools BATCH29-298**

**proven strategy to use AI for TikTok growth organically BATCH29-565**

**low budget way to grow email list using AI step by step BATCH29-1850**

complete beginner guide to use AI for ecommerce store organically BATCH29-1374

**best way to automate business with AI that actually works BATCH29-2031**

**Put Your Money Where Your Morals Are :**

FRANKENSTEIN Study Guide with answers Victor visits Krempe and Waldman. Clerval's plan of life is to study the Oriental languages. Victor begins to study this as well. 37. Frankenstein Study Guide In this science fiction story, two robots plot to outwit their makers. Like Frankenstein's creature, robots are popular images in the media. Frankenstein Study Guide Flashcards This is the final and ultimate study guide with major testable questions locations, charactres, mood, theme, and others. Study Guide Refer to the novel and your own experience in your answer. Literature and ... Copyright by The McGraw-Hill Companies, Inc. Frankenstein Study Guide. 25 ... Frankenstein study guide answers Flashcards Study with Quizlet and memorize flashcards containing terms like Why did Mary Shelley write Frankenstein?, What discussions influenced the development of ... Frankenstein study guide Glencoe Jan 18, 2015 — 1.Walton is an explorer searching for the source of magnetism<br /> · 2.Walton longs for a friend. · 3.At first Walton is surprised that the ... Frankenstein-study-guide - by Mary Shelley - Answer Key: detailed answers to all questions and reading activities. For the Student consists of these reproducible blackline masters: - Meet the Author: a ... Frankenstein Mcgraw Hill Study Guide (PDF) Apr 15, 2008 — Accountability

Frankenstein answers the questions of educators and parents who want to understand the origins of accountability. This book. Study Guide own experience in your answer. Literature and Writing. Friend or Fiend? Analyze the ... Copyright by The McGraw-Hill Companies, Inc. Frankenstein Study Guide. Frankenstein questions and answers Browse frankenstein questions and answers resources on Teachers Pay Teachers, a marketplace trusted by millions of teachers for original educational ... Introduction to Statistical Quality Control (7th Edition) ... Access Introduction to Statistical Quality Control 7th Edition solutions now. Our solutions are written by Chegg experts so you can be assured of the ... Student Solutions Manual... by Douglas C. Montgomery Student Solutions Manual to accompany Introduction to Statistical Quality Control 7th edition by Montgomery, Douglas C. (2013) Paperback · Buy New. \$583.99\$583. Solution Manual For Introduction To Statistical Quality ... Solution Manual for Introduction to Statistical Quality Control 7th ed - Douglas Montgomery - Read online for free. Solutions for Introduction to Statistical Quality Control Student Solutions Manual to accompany Introduction to Statistical Quality Control. 7th Edition. ISBN: 9781118573594. EBK INTRODUCTION TO STATISTICAL QUALITY. Download !PDF Student Solutions Manual to accompany ... May 21, 2020 — Download !PDF Student Solutions Manual to accompany Introduction to Statistical Quality Control, 7e Full Pages. pdf download Student Solutions ... Introduction to Statistical Quality Control 7th Ed by ... SOLUTIONS MANUAL: Introduction to Statistical Quality Control 7th Ed by Montgomery The Instructor Solutions manual is available in PDF format for the ... Solution Manual Statistical Quality Control by Douglas c ... Montgomery. Chapter 6 Statistical Quality Control, 7th Edition by Douglas C. Montgomery. Copyright (c) 2012 John Wiley & Sons, Inc. Introduction To Statistical Quality Control 7th Edition Access Introduction to Statistical Quality Control 7th Edition Chapter 13 solutions now. Our solutions are written by Chegg experts so you can be assured of ... Statistical Quality Control - 7th Edition - Solutions and ... Our resource for Statistical Quality Control includes answers to chapter exercises, as well as detailed information to walk you through the process step by step ... Student Solutions Manual... by Montgomery, Douglas C. This is the Student Solutions Manual to accompany Introduction to Statistical Quality Control, 7th Edition. The Seventh Edition of Introduction to ... Discovery Workshop Manual This Workshop Manual is designed to assist skilled technicians in the efficient repair and maintenance of. Land Rover vehicles. Individuals who undertake their ... Workshop Manual Discovery I 1994-98 - Rovers North Workshop Manual & Binder 1994-98 Disco I. \$152.25 MSRP: \$164.94 You Save: 7.7%. Add with. Land Rover Discovery Workshop Manual Owners Edition ... This manual will help the practical owner carry out basic maintenance and repairs & includes workshop manuals SJR900ENWN & LRL0079Eng, parts catalogue RTC9947CF ... Manuals For Discovery I Need a manual for your Land Rover Discovery I? Head to RoverParts.com. We carry manuals for your Rover, along with the parts and accessories to service and ... 1996 Land Rover Discovery 1 Service Repair Manual Jul 9, 2022 — This Workshop Manual is designed to assist skilled technicians in the efficient repair and maintenance of Land Rover vehicles. Individuals who ... Discovery 1995-on Body Repair Manual The specification details and instructions set out in this

Manual apply only to a range of vehicles and not ... 1. REPAIR. FRONT DOOR. Service repair no - 76.28. Repair Manuals & Literature for Land Rover Discovery Get the best deals on Repair Manuals & Literature for Land Rover Discovery when you shop the largest online selection at eBay.com. Land Rover Discovery (1989 - 1998) Detailed repair guides and DIY insights for 1989-1998 Land Rover Discovery's maintenance with a Haynes manual ... Chapter 1: Routine maintenance and servicing pdf Land Rover Manuals Land Rover workshop manual and parts catalogue download pdf files for free, Defender, Discovery, Range Rover and Series Land Rover 4x4. Disco 1 - Workshop manual | LandyZone - Land Rover Forum Dec 5, 2019 — Hi I can PDF the original Discovery 200tdi workshop manual, first off am I allowed to post it on the forum?